

EDI X12 Integration Poses Complex Challenges

Extensive exchange of complex HIPAA X12 transactions is a rising trend across the healthcare industry. The surge in the number of end-users such as payers, providers, HIEs, state agencies and others is anticipated to fuel the demand for EDI services or solutions. Companies find themselves faced with the challenges of building, managing and maintaining a daunting array of EDI X12, XML and proprietary interfaces. The difficulties and pain points are numerous.

Middleware Bridges the Gap Between Old and New

Onboarding trading partners is time consuming and costly. Organizations have to contend with a multitude of operating systems, databases, data formats and communication protocols. Plus, Healthcare EDI X12 transactions come in hundreds of versions and sub-versions. The reality is that organizations must be able to work around these constraints, supporting both the old and the new. Middleware that sits alongside these systems allows you to develop, innovate and connect with the technology that is currently in place and with new systems, too.

Loosely Coupling Systems is Key

The PilotFish eiPlatform integration engine is the middleware that enables an organization to "loosely couple" all of its systems. Connecting offerings from various vendors with systems of different ages and technologies is no problem. The result is that PilotFish offers the flexibility and maintainability that is impossible to achieve by hard-wiring integrations directly into each application. Whether you are using a homegrown solution or a legacy product, PilotFish users quickly recoup their investment with huge productivity gains.

The Flexibility to Connect Anything with Anything

As a select distribution partner of X12 and with access to X12 standards artifacts, PilotFish is able to deliver the industry's most robust solution for rapid and efficient parsing, mapping, validation and/or production of any X12 standards message. PilotFish's EDI-specific, productivity-boosting components automate and strip away the technical complexities of exchanging EDI X12 messages. Out of the box, PilotFish effortlessly handles trading partner versions of the X12 transactions, HIPAA X12 data formats and rules, conversion to XML, output in any format and any communication protocol required. By using PilotFish's simple graphical automated interface "assembly line", implementers can connect anything to anything – including legacy and new technology that may have been developed using different data models, designs or architecture.

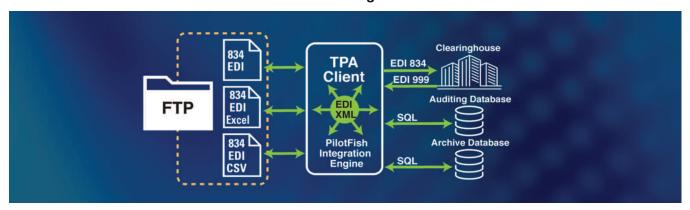
PilotFish users can reap these additional benefits:

- By following the PilotFish assembly line process, users can map data and configure, maintain, manage and test their interfaces – thereby reducing the number of tools and technologies staff must master and maintain.
- PilotFish facilitates connectivity between systems and the aggregation and synthesis of data so that it can be standardized and easily consumed.
- PilotFish simplifies the implementation of newer industry XML standards such as HL7 3.x, CCDA, CCD and FHIR, while still supporting the older standards such as HL7 2.x, ANSI X12, CSV, XLS and the proprietary formats of internal and external applications and services.

PilotFish - Facilitating EDI X12 Integration

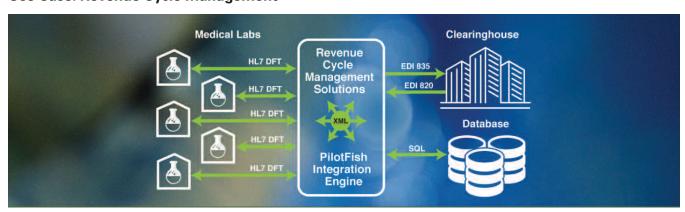
The EDI integration requirements of entities within healthcare are as varied as the entities themselves. Whether it is a solution or service provider, HIE, payer, provider, software vendor, state or government entity, PilotFish's EDI Integration Solution meets their needs with an architecture that is extensible and a design that is flexible. Users can extend the product using Open Source components. Custom EDI implementations are easily handled with PilotFish's Lenient EDI Parser, where even non-standards compliant EDI can be handled with ease.

Use Case: Benefit Enrollment and Claims Processing



TPA Delivers Rapid Integration while also Ensuring Data Quality – Strategic use of data and analytics by a leading third-party administrator (TPA) is critical to delivering value and innovation to its growing employer client base, which is seeking new ways to manage rising healthcare costs and improve employee health. To help this TPA meet this end, PilotFish's EDI solution delivers features and modules that strip away the technical complexity of parsing, validating, mapping and producing HIPAA EDI files. In this case, it streamlined and automated the handling and processing of member EDI 834 Enrollment and Maintenance data at scale, thereby giving this TPA a competitive edge to deliver big benefits.

Use Case: Revenue Cycle Management

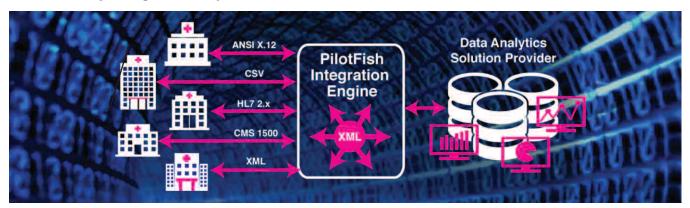


Clinical Lab Billing and Collection Company Maximizes Profitability for its Lab Clients – Through optimization of the revenue cycle and reimbursement process, this cloud-based provider of clinical laboratory billing enables client laboratories to maximize profitability. By leveraging PilotFish, this revenue cycle management company was able to reduce its dependency on scarce human resources, which threatened to put a cap on their growth. By automating claims entry, end-to-end processing time was reduced to 7 minutes, a 360% improvement.

Across the Entire Healthcare Ecosystem

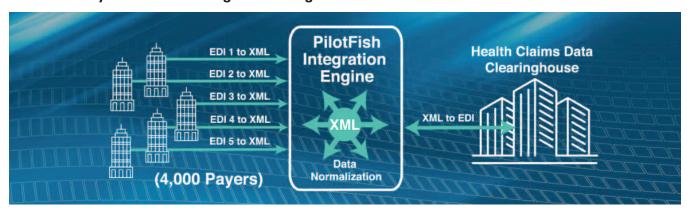
Built-in format readers allow users to instantly read in and convert HIPAA EDI X12, flat files, XLS, CSV, JSON, NCPDP, etc. into an XML representation that is then readily mapped to the format required by a target system. All HIPAA EDI 12 transactions for claims, benefit enrollments, authorizations, eligibility requirements, acknowledgements, etc. are easily processed, as well. PilotFish offers users an all-in-one EDI solution to easily map data and rapidly configure, manage, maintain and test interfaces end-to-end.

Use Case: Reporting and Analytics



Market Leader Delivers High-Quality Metrics and Actionable Reporting – The client provides strategic consulting, research and cloud-based software solutions to health systems and physician clinics across the US. The firm leverages PilotFish for its architectural flexibility to adapt to the diverse data flavors and format requirements of its healthcare provider members. To support this, PilotFish integration engine solution offers a combination of out-of-the-box parsers, finely tuned custom components and the ability to work with any data format so that this market leader can deliver higher-quality analytics in less time and with an improved level of customer service.

Use Case: Payer Claims Clearinghouse Integration and HIE



Re-engineered Claims Processing Architecture – With a team of just 2, this Healthcare Claims Clearinghouse and HIE utilized PilotFish to re-engineer and transition its claims processing architecture. Utilizing PilotFish, the team created a framework capable of handling the connectivity, data manipulation and data validation required to effectively replace and enhance their legacy implementation. The effort included the implementation of several hundred unique data flows and provided a secure gateway for the electronic exchange of data connecting to over 4,000 payers nationwide.

PILOTFISH PRODUCT SPECIFICATIONS

SUPPORTED PLATFORMS	HL7 FEATURES
Windows	HL7 Differencing Engine (Mediate Differences Between
Linux / Unix / AIX / HP-UX	HL7 Message Versions)
Mac OSX	HL7 Friendly Name Option
SUPPORTED APPLICATION SERVERS	HL7 Lenient Parser
Windows Service	Ability to Read Any Version of HL7
Apache Tomcat	Inline HL7 Documentation
JBoss / WildFly	Transaction Templates for HL7, FHIR and CDA
WebSphere Application Server (WAS)	EDI X12 FEATURES
Glassfish	Parse any EDI X12 Transaction
WebLogic	EDI Friendly Name Option
Any Other Java Container	SNIP Validation (Types 1-3)
SUPPORTED DATABASES	Inline Code Set Definitions
Any JDBC DB	Transaction Templates for EDI
(MS SQL Server / Oracle / DB2 / Postgresql /	DATA TRANSFORMATIONS
MySQL / MariaDB / Java DB / Derby / H2)	Graphical, Drag & Drop Data Mapping
MS Access	No Coding or Custom Scripting Required
MongoDB	Standards Compliant (W3C XSLT)
SUPPORTED FORMATS	Computationally Complete
HL7 2.x / 3.x / FHIR	WORKFLOW PATTERNS SUPPORT
CCD / CDA	Sequencing
EDI X12	Splitting / Merging
Positional Flat Files	Process Orchestration
Delimited Files (CSV / Custom)	Branching
	Conditional Logic
Key / Value XLS / XLSX	Iteration
DICOM	ERROR HANDLING
XML	Easy, Hook-Based Customized Error Handling
JSON	Configurable Text-Based Logging
PDF	Flexible Proactive Notifications
NCPDP	
	Extensive Operational Visibility Framework VALIDATION
Binary (.wav / .jpg)	Schema (XSD)
SUPPORTED PROTOCOLS	
Database (JDBC)	Structural Format Conformance (HL7, EDI, etc.)
Email (IMAP / POP3 / SMTP)	Business Rules
Local / Network File System	External Lookups
FTP / SFTP / FTPS	TESTING
TCP / UDP Sockets	Instant (No Compilation or Deployment)
HL7 LLP	Graphical, Step-By-Step Debugging
HTTP/S	End-to-End or Stage-by-Stage
OAuth2 (JWT / Token Introspection)	IDE-Resident Server Emulation
Messaging (JMS / MQ / MSMQ / RabbitMQ / Kafka)	ANALYTICS
EMR API Call	Robust Real-Time REST API
Web Services (SOAP / RESTful)	Flexible Reporting
Command-Line Invocation (CLI)	On-the-Fly Break-Fix
Active Directory / LDAP	eiDashboard Multi-Instance Monitoring
Custom Connectors	Splunk Integration
loT (Serial / MQTT)	DEPLOYMENT MODELS
VistA RPC	On-Premises
AS2	AWS / GCE / Azure
Cloud Storage (S3 / Google / Azure)	Lightweight / Bundled
ARCHITECTURE	Docker / Containerization
Consistent "Assembly Line" Pattern	LICENSING MODELS
Configuration Over Code	End-User Licenses
Component Driven	Product Bundling Licenses
Extensible Via Open APIs	Reseller Licenses
	(Licenses include an unlimited number of day test and cold back un)



(Licenses include an unlimited number of dev, test and cold back up)

860.632-9900